

Mergers and Acquisitions

Cohen & Gresser regularly represents buyers and sellers in negotiated sales and acquisitions of privately and publicly held companies and businesses. Our attorneys frequently handle stock and asset purchases, mergers, joint ventures, management buyouts, leveraged acquisitions, cross-border transactions, carve-outs, and roll-up transactions. We also represent companies and shareholders in the purchase and sale of minority and controlling interests and counsel clients in connection with acquisition financing.

We routinely advise on antitrust merger clearance, and employment law and executive compensation, intellectual property and technology, and tax-related issues that arise.

Our clients include strategic buyers, private equity funds, sellers, and acquisition targets in a wide range of industries including consumer products, energy, entertainment, insurance, banking, financial services, computer software and technology, biotechnology, defense, healthcare, automotive and transportation, luxury products, fashion and cosmetics, travel, telecommunications, e-commerce, retail, beverages, advertising, and print media.

We have cultivated an understanding of client perspectives and goals that helps us to identify issues early in the process and devise practical solutions consistent with our clients' business strategies. We are well-versed in the markets in which our clients operate, allowing us to maintain a commercial approach that maximizes efficiency, reduces costs, and enhances deal execution.

Regularly represent and provide strategic planning, acquisition financing, and negotiated acquisitions advice to Fortune 500 U.S. and international buyers and sellers.

Routinely negotiate purchases and divestitures by public and private companies, tender offers, joint ventures, restructurings, spin-offs, and leveraged buyouts.

Advised members of senior management of a leading diversified merchant energy company in connection with the company's acquisition by a consortium of investors.

Advised a natural cleaning products company in the negotiation of the partnering arrangements with major strategic partners in the United States and abroad.

Assisted a biotechnology company traded on the Australian Stock Exchange in the privately negotiated sale of approximately 10 percent of the outstanding stock of a manufacturer of cold remedies and other health care products.

Represented major consumer products company in acquisition by private equity fund; continue to serve as principal outside counsel to company for all corporate, intellectual property and litigation matters.

Represented construction services company in shareholder buyout and debt and equity financing transactions in connection with roll-up strategy.

Represented management in the buyout of a market research business from its publicly traded advertising company owner.

Represented the seller of a lighting design and manufacturing business in a sale of stock to a Japanese company.

Represented a privately owned market research and consulting company in its sale to a publicly owned, multinational market research firm.

Represented a privately owned cosmetics company in its purchase of the assets of another company engaged in the same line of business.

Represented a publicly owned food service business in its acquisition by a private equity firm.

Represented a publicly traded fiber optic cable company in its acquisition by another company in the same line of business.

Served as U.S. counsel to a Canadian company with shares listed on the NYSE Amex in acquisitions of other Canadian companies with U.S. shareholders.

Served as U.S. counsel to a Canadian company with shares listed on the NYSE in its sale of a principal subsidiary to a consortium of private equity firms.