

Private Equity



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PERSONAL BIOGRAPHY

Daniel H. Mathias is the managing partner of Cohen & Gresser's London office and a member of the firm's global corporate practice. He advises clients on complex cross-border private equity, M&A and financing transactions across North America and Europe, with a particular focus on investments in regulated sectors such as legal services, media, consumer and aerospace. He has led several high-profile deals, including Investcorp's recent acquisition of Stowe Family Law and Sierra Space's record-setting funding rounds. Known for his commercial insight and strategic approach, he counsels sponsors, investors and founders across all stages of the investment cycle.

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Q&A WITH DANIEL H. MATHIAS

What standout moments in your career have significantly shaped your professional journey?

 A significant milestone was representing commercial space company Sierra Space on the second-largest private capital raise of all time in the aerospace and defence sector. This involved Sierra Space's record-breaking \$1.4bn series A financing round, as well as representing its primary parent company, Sierra Holding Corporation, in Sierra Space's \$290m series B financing round. Leading global investors including General Atlantic, Coatue and Moore Strategic Ventures, along with private equity (PE) funds managed by firms such as BlackRock and AE Industrial Partners and various family offices, all participated in the transaction. Another recent standout moment was leading the legal team advising Investcorp, a global alternative investment firm, on its secondary buyout of Stowe Family Law, the UK's largest family law firm. This transaction was notable not only for its innovative approach but also for the regulatory considerations involved in private capital investment in legal services.

What qualities and values do you believe are essential for building strong, trusting relationships with clients?

 Building strong, trusting relationships with clients begins with genuine attentiveness and clear communication. I believe clients value counsel that not only understand the technical legal landscape but who also take the time to understand their business priorities, objectives and risk tolerance. Responsiveness, reliability, a calm approach and discretion are fundamental - especially in high-stakes transactions or sensitive negotiations. I also prioritise transparency and practicality: clients appreciate when legal advice is not only sound but also actionable. Ultimately, trust is built over time





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by consistently delivering thoughtful, commercially attuned guidance and being a steady partner through both routine and transformative moments in their business.



Looking ahead, what are your predictions for this area of the market? What key developments are on the horizon?

"PRIVATE DEBT FUNDS, HYBRID FUNDS AND PE SECONDARIES

ARE ALL EXPECTED TO CONTINUE TO GROW AS KEY INVESTMENT

STRATEGIES."



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REPRESENTATIVE ENGAGEMENTS

- Represented Soros Fund Management on a range of private investment matters.
- Represented Aleph Capital Partners on a private equity matter.
- Represented Investcorp in a range of UK and US private equity matters, including primary investments, portfolio-level advisory, and its secondary buyout of Stowe Family Law.
- Advised Procuritas and Nature Planet on acquiring US-based Phillips International (Cool Jewels), expanding offerings in the attractions industry.
- Represented Sierra Space Corporation in its \$1.4bn series A and Sierra Holding Corporation in its \$290m series B financings raising \$1.7bn total and reaching a \$5.3bn valuation.
- Represented Alpha Wave Global as a lead investor in a major series B round, advising on cross-border structuring across the UK, US and Canada.
- Represented Limerston Capital on the dual acquisition of Forensic Access and Axiom International to create a new international criminal justice services provider.

