



**Robert J Gavigan**  
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#### Practice Areas

Corporate, Corporate Finance, Mergers and Acquisitions, Private Equity and Venture Capital, Oil and Gas Transactions, Real Estate, Regional Practices, Africa Practice, Aviation Litigation

#### Education

Georgetown University Law Center (J.D. 1997); University of Tulsa (B.S., Petroleum Engineering, 1983); Georgetown University (A.B. 1980)

#### Bar Admissions

New York State

Robert Gavigan's practice focuses on domestic and international mergers and acquisitions, supply and distribution arrangements, secured and unsecured loan financings, venture capital investments, private placements, complex commercial joint ventures and alliances, and general corporate counseling. He has substantial experience representing companies in the natural resources, life science, healthcare, and consumer products industries.

Prior to joining the firm, Bob practiced with Patterson, Belknap, Webb & Tyler LLP, where he focused on corporate law and corporate finance. He is a graduate of Georgetown University Law Center, where he was an Article Editor of the *Georgetown International Environmental Law Review*. Prior to law school, Bob spent more than a decade working in the oil and gas business in the Middle East, North Africa, the Asia-Pacific region, and South America in various petroleum engineering and management positions.

#### Mergers and Acquisitions

Represented management of an energy trading company in connection with an acquisition by private equity investors.

Represented a Korean distributor of biotech products in connection with the sale of the business to a global life sciences company.

Represented the U.S. arm of one of the world's leading cosmetic companies in connection with the acquisition of substantially all of the assets of a U.S. company.

Represented an international oil and gas exploration and production company in connection with its disposition of oil and gas assets in North Africa.

Represented a U.S. beverage company in its merger with three European beverage companies.

Represented Fortune 50 healthcare manufacturer in connection with the acquisition of an e-commerce division.

Represented a healthcare advertising company in a \$250 million merger with one of the world's largest communications group of companies.

Represented management in a management buyout of the stock of a hearing aid manufacturer.

Represented selling stockholders in the sale of all securities of a real estate holding company.

Represented Russian investment bankers in the analysis of a proposed sale of a U.S. oil and gas company with oil and gas interests in the former Soviet Union.

Represented a technology manufacturing company in the sale of substantially all of the assets of its instruments division.

#### Credit, Loan, and Project Financings

Represented a healthcare device manufacturer in a \$40 million secured financing for the acquisition of product lines from a Fortune 50 manufacturer.

Represented a health care device manufacturer in a \$75 million syndicated financing with secured credit facilities in the United States, the Far East, and Europe.

Represented a healthcare publishing and communications company in a \$35 million syndicated secured term and revolving loan financing.

Represented acquisition vehicle, as borrower, in \$30 million secured term loan and revolving credit financing of management buyout of the securities of a manufacturing company.

### **Venture Capital and Strategic Investing**

Represented venture arm of a Fortune 50 health care company in unwinding a joint venture.

Represented Korean company in connection with strategic equity investments in the U.S.

Represented an investment fund in connection with equity investments in private companies.

Represented a foundation closely associated with a major investment bank in connection with the foundation's venture capital type investments in education companies.

Represented manufacturing company in connection with convertible note private offerings.

Represented technology manufacturer in connection with convertible debt and equity investments by venture capital firms.

Represented angel investor in connection with a venture capital investment in a web mining company.

Represented a Russian angel investor in connection with a purchase of a significant stake in a company with mining operations in Venezuela.

Represented an emerging web-based technology company in an early round private placement.

Represented investment advisor and software company in a private placement.

Represented foundations and venture arms of financial institutions in the sale and purchase of interests in various funds.

### **Corporate Governance and Supply, Distribution, and Commercial Alliances**

Represented an oil and gas exploration and production company in connection with international joint venture advice.

Represented a life science company in the resolution of disputes relating to a joint collaboration and development of a medical device product and the manufacture, production, and marketing of the product.

Represented a manufacturing company with various corporate matters and supply and distribution agreements.

Represented one of the world's leading information companies in a commercial alliance with another information company resulting in a master distribution and license agreement for providing financial information to financial institutions and trading companies.

Represented a healthcare marketing and advertising company in connection with joint ventures and business alliances.

Represented with general corporate advice and commercial business transactions.

### **Activities and Affiliations**

Member, American Bar Association (Mergers and Acquisitions Committee)

Member, New York City Bar Association (former member of Energy Committee)

Member, The Society of Petroleum Engineers

Member, Independent Petroleum Association of America (former member of International Committee)

Former Member, *Law360* Editorial Advisory Board for M&A coverage