

Private Investment in Professional Services

Cohen & Gresser advises professional services firms, their owners, private equity firms, family offices, and other investors navigating the evolving landscape of private capital investment across the US, UK, Australia, and other key markets.

As private capital investment in professional services continues to grow, investors are pursuing opportunities across law firms, accounting firms, consulting businesses, and other professional services companies. These transactions can present unique regulatory and ownership considerations—including non-lawyer ownership restrictions, regulatory approval requirements, and cross-border rule variations—alongside governance and operational complexities.

Our multidisciplinary team advises on investment structuring, mergers and acquisitions, regulatory compliance, due diligence, deal execution, and post-investment matters. We help professional services businesses and investors navigate complex transactions while advancing their strategic objectives.

Comprehensive Support

Our services include:

- Buy-side and sell-side M&A, majority investments, minority investments, and roll-up strategies
- Investment structuring and regulatory compliance
- MSO and alternative ownership structuring for regulated professional services businesses
- Cross-border deal coordination and multi-jurisdictional regulatory analysis
- Operational and legal due diligence
- Governance, management transitions, and integration
- Employment and other post-investment matters

Drawing from live and complex engagements across multiple jurisdictions, we combine private equity, corporate, transactional, employment, IP, and regulatory experience to guide clients through each stage of the transaction.

Advised a consortium led by Raine Ventures in its investment in Wake Up Productions Limited, the digital media network behind Piers Morgan Uncensored, in connection with a cross-border capital raise.

Represented a private medical group in a strategic sale of its practice to a publicly traded company, advising the group throughout the transaction and securing highly favorable terms while navigating the complex legal, regulatory and commercial considerations inherent in the sale of a healthcare practice.